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Steven Burns

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My Goal

There are three things in my life for which I have true passion; my family, golf, and taking care of my friends and clients. Sounds corny, but it's true. As an account manager in the printing industry, selling financial services to small businesses, and during almost eight years in the pharmaceutical industry, I had never really been passionate about the actual jobs. What I loved about those positions was building the trusting business relationships which ensured success. Now with Windermere, I have taken what I loved about those jobs and applied it to my real estate business. Behind the paperwork and contracts there are people that need to trust that myself and Windermere are on their side working toward their goal. My goal is to consistently earn that trust.

Integrity/Loyalty

Windermere agents are all members of the National Association of Realtors and abide by a Code of Ethics which not only benefit agent-agent relationships, but provide for smoother transactions and a more positive experience for clients. The Law of Real Estate Agency dictates my responsibilities as buyer's or seller's agent and I look forward to discussing them with prospective clients. Client knowledge of these mandates are their protection and ensure the necessary foundation of a trusting business relationship. Adherence to these principles, in addition to my knowledge, resourcefulness, and tireless effort all play a role in achieving the goal of earning clients' trust.

Why me?

Simply, I listen to what my clients want and do my very best to deliver. Please give me a chance to show you.